



Coventry & Warwickshire Chamber of Commerce (UK)

Market visit to Hong Kong
28th November – 2nd December 2011

Delegate Listing

Alan Durham – Market Visit Leader – Hong Kong



**Coventry & Warwickshire
Chamber of Commerce**
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Coventry & Warwickshire is one of the UK's leading Chambers and is particularly active in promoting international trade. The Chamber has organised trade missions to Hong Kong on an annual basis since 1978, helping over 400 companies to develop business relationships.

Assuntina Oliva



Diamond Art LLP
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Assuntina Oliva
Partner

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The Design, Creation and Supply of “bespoke” “one off”, “personally designed for the customer”, pieces of fine jewellery to the high end price point, high income earner segment of the market for fine jewellery.

It is our aim and intention to investigate and research the potential for our unique service, establish a presence and create a client list for our bespoke jewellery design and supply service. We are targeting the high end income earner section of the market.

Diamond art would like to meet personnel who administrate or are involved in running private members luxury clubs of distinction, professional societies such as law and medical societies, events organiser for large corporations and concierge service providers and other outlets that provide and source luxury items for the wealthy.

Quentin Nicholls



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Tree and vegetation data capture and management software system – “Arbortrack” together with a comprehensive Arboriculture consultancy and surveying service using the latest technology and practices available. I wish to meet officers in CLSD responsible for tree and vegetation management for parks, highways, cemeteries and open spaces, visit CUHK and meet new contacts in mainland China.

Robert Semple



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Robert Semple
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Dry lining and building sections and cold rolled sections.
Plastics, nylon and aluminium extrusions. Pressings, stampings. Scooters and bicycles, parts and accessories.

James Pearson



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James Pearson
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FGI Ltd is a fully accredited, leading provider of Training Solutions and Consultancy Services delivering both in the UK and internationally to a wide range of blue-chip clients. FGI's training solutions focus upon Project Management (PRINCE2, APM, MSP and Agile) and Service Delivery (ITIL). All of FGI's solutions can be tailored to meet client requirements.

Ian Ainsworth



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Phil Pennant



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A range of personalised (Named) gift items for the whole family. The majority of the products are sourced in China and can be supplied direct to Hong Kong market.

Nick Lewis



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Nick Lewis
Director

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M2M (GB) Ltd. exports a unique adjustable garment hanger range form China. We are looking to develop a new eco range and identify suitable partner in China to assist with the manufacturing and marketing in China. Meet with representatives at the HKTDCC and potential partners in South China.

Nick Hansen



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Nick Hansen
Managing Director

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One Source Trading has offices and staff in the UK and Hong Kong. We are involved in all aspects of the export of British FMCG goods to Hong Kong and through Hong Kong to the Chinese market. Our local staff maintain relationships with local distributors to ensure that products can continue to reach the widest possible number of consumers. With strong links to UK manufacturers, OST's particular expertise is in the sourcing and delivery of goods such as beverages, foodstuffs and personal care items. Our UK staff can give Hong Kong based distributors the peace-of-mind that they have a local representative to ensure the reliability and quality of their supply.

Liz Henderson



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SnagR wish to meet with Project Managers and Quality Managers of construction companies in Hong Kong with a view to demonstrating how our software will increase quality and decrease costs.

Graham Henderson



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Graham Henderson
Managing Director

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Tailormade wish to meet with Project Managers and Quality Managers of construction companies in Hong Kong with a view to demonstrating how our software will increase quality and decrease costs.

Lyndon Parry



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Design, Development, Market research and supply of Fine and Costume jewellery as well as associated luxury items such as leather goods, for the volume retail/wholesale market. We also have expertise in brand creation, development and creation of jewellery ranges suitable for branded goods.

We want to establish Little Blue Fish as a supplier of branded and non branded Western styled jewellery to the mainland Chinese market. We feel that there is an emerging very lucrative market for Western designed jewellery with a strong western style basis and that the middle class Chinese market is developing a taste for quality western designed luxury goods.

Little Blue Fish is now attempting to make contact and arrange meeting with several potential outlets for it's products in Beijing and Shanghai. As such we would like to meet the representatives of retail chain outlets for Jewellery, buyers for large department stores and other possible sources and outlets such as museums and large art galleries etc.

Paul Yates



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Precision machined parts, aluminium extrusions, pressings and fasteners.
